- 1. Introduction of guests, their company role, and company name.
  - a. What services/products do you offer?
  - b. What type of clients do you serve?
- 2. Can you tell us the story behind the founding of your company and how you got your name? What inspired the creation of your company?
  - a. What challenges did you face to set it up?
  - b. What things did you try that didn't work that forced you to pivot along the way?
- 3. We'd love to hear about **your background.** Please tell us where you are from, what you studied, and your first job.
  - a. When did you discover a love for your industry, and how did that lead you to your current company?
- 4. Considering how COVID-19 has changed how we do business, what workflows have you used to continue company culture and innovation?
  - a. For our audience, what's a typical day like at ABC Company?
- 5. Can you elaborate on the services and expertise your company offers?
  - a. Why should potential clients/customers utilize your firm?
- 6. What's next for YOUR COMPANY?

## Feel good questions.

- 7. If you were not doing X, what other career would you pursue?
- 8. What would your life partner or best friend say they like most and least about you?
- 9. Finally, since we have a sports theme going on What is your favorite sport? What team do you root for, and how do you like to watch it?

SUPPORT LOCAL BUSINESS – How do employers get in touch for assistance.