

*8 Ways*  
**Working with an  
Independent  
Brokerage Can**  
*Make Things Easier*

So, you've *had it up to here* with big agencies that make you feel like a "number" that has to jump through hoops and waste a ton of time struggling to find good insurance, renew your policy and complete all of the paperwork that goes with it.

**We're totally with you on that.**



You'd love to find an insurance partner who will help you **get back to your business and your life faster.**

You've considered leaving your big-box insurance provider, but all you can think about is *"Will I really have better options and possible savings with a local brokerage?"* and *"How long is this going to take?"*



You may think ditching the big-box agency will be more work than it's worth, but the *opposite* is most often the case.

Working with an independently-owned brokerage like ours means **you'll be treated like a human** by a broker who wants to **save you time** and **provide you with properly vetted options**.

Over time - and not much time - you'll come to appreciate how much *easier* the insurance and risk management process can be.



*With Fusco, Orsini & Associates, you can:*

1

### **Save Time**

- Our team of get-it-done brokers will shop around to provide you with superior insurance and/or risk management and/or compliance options in a timely manner.

2

### **Enjoy More Options**

- We leave no stone unturned. As an independent insurance brokerage, we contract with hundreds of insurance companies, vendor partners and technology providers, which means we will present you with well-vetted options that address your needs.

3

### **Gain a Real Partner**

- While we serve 25 states (and counting), we are a local, independently-owned company that believes in treating you like a real human being.
- We don't send you to a call center. We take your calls, texts and emails Monday through Friday between 9 a.m. to 6 p.m.
- We're real people whom you'll come to know on a first-name basis.
- We give back to the community because we are a part of it.

4

### **Stay Organized**

- Our 5-star rated team will keep you organized by tracking your renewals so you don't have to!
- We also track changing state rules and regulations that could impact your business.

5

### **Gain Headspace**

- You've got enough to think about every day. We'll "crack the code" on the best policy for you, so you can relax and get back to doing what you love.

6

### **Enjoy Perks...So Many Perks!**

- When you work with us, you'll gain access to lots of great perks like our free FOA Client Package.
- Managing your company's insurance, risk and compliance needs can be an administrative headache, and our FOA Client Package will keep your business on track and your mind at ease.
- We like to give away goodies throughout the year, too. Who doesn't love a free, super soft t-shirt or a cup of joe?

7

### **Benefit from the Latest Technology**

- The insurance industry can be old and clunky, but at FOA, we utilize superior technology to improve your customer experience and make things (like signatures and renewals) easy!

8

### **Work Smarter**

- The insurance marketplace is ever-changing, and you deserve a partner who will keep you informed. We take pride in staying on the leading edge so you, your company and your family can, too.



# BIG AGENCY VS. INDEPENDENTLY OWNED BROKERAGE



## BENEFITS COMPARISON

	FOA	OTHER
Save Time	✓	✗
Gain Options	✓	✗
Gain a Real Partner	✓	✗
Stay Organized	✓	?
Gain Headspace	✓	✗
FOA Client Package	✓	✗
Latest Technology	✓	?
Work Smarter	✓	✗
Know Your Broker's First Name	✓	✗

*We hope you have seen how these two agency experiences differ and can decide which one might be the best fit for you.*

# We hope this checklist is helpful!

P.S. - Fusco Orsini & Associates has more than **1,000 five-star reviews** that demonstrate how we make our customers feel: seen, heard and taken care of.



**GET STARTED!**

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